

**We bring  
things into  
play, instead  
of being  
cast away.**



Reuse is a central part of Klaravik's business. Our service is based on circulating used machines, tools and vehicles to make sure that things are being used again and again. We bring things into play, instead of being cast away. We are a natural alternative to consuming new things.



A WORD FROM THE CEO

## Sustainability – something that creates value

Keeping things moving, rather than letting them stand still – that is the essence of everything we do. For me, it is also what makes Klaravik relevant. Not just as a marketplace for machinery, tools and vehicles, but as part of something greater. We make a difference through every part of our business.

Every day, we help companies unlock the value in what they no longer use – through simple, smooth sales. At the same time, we make it easier for others to choose second-hand. So that we make a difference and take responsibility for the resources that already exist – in terms of machines, tools and vehicles. As an alternative to energy-intensive new production.

In 2025, we became a teenager and turned 13. And in both Sweden and Denmark, we posted record figures: with more reused machines than ever before. But like the young company we are, we still have a great deal to learn and develop. That is true in the area of ESG and sustainability as well.

We see great opportunities ahead, where continued attentiveness to our customers combined with technological innovation will develop our business and improve the customer experience. We also want to get even better at demonstrating the value of reuse – so that even more buyers and sellers choose the second-hand route with Klaravik.

Klaravik would not be what it is without one essential element: our employees. The drive, commitment and willingness to test new ideas remain our most important resource. Even when we talk about sustainability. Klaravik is built every day by people who care – about the business, about the customers, and not least about each other.

We have taken important steps during the year. But we are not satisfied – we can never stand still.

We will continue to develop our business, strengthen our position and make it even easier to choose second-hand. That is how we create real value.



CEO of Klaravik



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Our sustainability report is grouped according to an ESG principle (Environment – Social – Governance).

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## Our business model – circularity in practice

Klaravik's business is built on a simple idea: what is no longer used by one party can create value for another.

Through our auction platform, we help companies sell machinery, tools and vehicles they no longer need – and make it easy for others to buy second-hand instead of new. Circularity in practice.

An important part of our model is that items remain with the seller throughout the auction process and are only collected by the buyer at pick-up. In this way, we keep unnecessary and climate-impacting transport to a minimum.

At the same time, we build our business close to our customers. Our local auction brokers are present near the selling customer – regardless of geographic location, in both Sweden and Denmark. We combine the local with a global reach. Through our platform, every item reaches buyers far beyond the local market – increasing the chance of finding the right buyer at the right value.

With all of this in mind: we contribute to giving machines a new life, enabling companies to grow, and ensuring resources are used better. That is how we contribute to a more sustainable business – without making it complicated.

More items getting a new life

**+16%**

more auctioned items

Increased circularity

**+23%**

more customers who both  
buy and sell

An increasing number of sellers on  
the platform

**+22%**

more sellers

Growing number of bidders

**+18%**

more buyers

Climate impact in practice

**418K**

tons of CO<sub>2</sub>e avoided emissions  
(Relates to Klaravik Sweden)

High customer trust

**4,3**<sub>SE</sub> **4,1**<sub>DK</sub>

on Trustpilot

**Highlights 2025 – A year of  
growth and more reused items**

## Our contribution to global goals

Our sustainability work is grounded in TBAuctions' ESG strategy and focuses on the areas where we can make the greatest difference, in line with Agenda 2030. In the sections on Environment, Social and Governance below, we will explain in more detail how our sustainability work relates to the UN's Global Goals.



## THE GLOBAL GOALS

For Sustainable Development





We put bidders and sellers first



We are humble and respectful



We deliver results



We are better together



We make a difference



We act like an owner



We have backbone and grit



We do the right thing



We make brave decisions



We continuously improve

## Values that drive sustainability

Our ten core values govern our business and our approach – towards each other as well our customers. The core values help govern Klaravik with financial growth, customer satisfaction, employee motivation, and, not least, sustainability as clear driving forces in everything we do.

## Auctions that make a difference

Klaravik's sustainability work is based on TBAuctions' four ESG pillars.

### **Business development and communication**

Leverage ESG initiatives to create commercial value and strengthen market position.

### **Carbon emissions reduction**

Commit to measurable greenhouse gas reductions by 2030.

### **Workplace environment, equality and inclusion**

Promote equality, diversity, wellbeing, and employee engagement in social causes.

### **ESG governance and structure**

Establish policies, committees, and SFDR-aligned reporting structures for accountability.\*

\*SFDR (Sustainable Finance Disclosure Regulation) = EU regulation to ensure transparent sustainability disclosure in investments



*Photo: Anna Clarén*

# 01. Environment

## How we work towards the UN's Global Goals

Our greatest environmental impact occurs through our business – and that is also where we have the greatest opportunity to contribute to the global goals.

### Goal 12 – Responsible consumption and production

- We help extend the lifespan of machines, vehicles and equipment.
- We enable reuse at scale.
- We make it easy to choose second-hand instead of new.

### Goal 13 – Climate action

- We contribute to reduced emissions through our business, with a focus on second-hand.
- We reduce the need for new production.
- We make climate impact visible through our CO<sub>2</sub> calculator.
- We continuously work to reduce emissions in our own operations, for example through the choice of transport, company cars and travel.





## Our climate impact through company cars and heating

We measure and monitor our emissions from our own operations, both in terms of our company cars and the electricity of our offices.

During 2025, the emissions we are able to measure amounted to:

- Company cars: 396 tonnes CO<sub>2</sub>e (Scope 1\*).
- Purchased electricity and heating: 118 tonnes CO<sub>2</sub>e (Scope 2\*).

At the same time, our energy mix makes a difference. Four of our five offices run on 100% renewable electricity, and at our tech office in Lund, we produce our own energy via solar panels.

An important part of our climate work going forward is the transition of our vehicle fleet. Our goal is for 88% of our vehicles to be electric by 2030. Klaravik Denmark has led the way and already achieved an 85% electric vehicle fleet in 2025 – a clear sign of what is possible.

\*We do not currently report Scope 3 emissions, as reliable and comprehensive data is lacking. This is an area we see a need to develop going forward, together with TBAuctions and Position Green.



## Our climate calculator – a way to show the benefits of second-hand

To clarify the difference created through reuse on KlaraVik, we have a climate calculator on our website. It shows how much CO<sub>2</sub> can potentially be avoided by buying second-hand instead of new – based on data on materials and production developed by Anthesis Group.

In 2025, avoided emissions amounted to approximately 418,000 tonnes CO<sub>2</sub>e,

compared to 390,000 tonnes CO<sub>2</sub>e in 2024\*.

This clearly shows how our business contributes to reducing climate impact in practice – as more items are resold and used for longer. By making impact visible, it becomes easier for our customers to make more informed decisions. It makes sustainability tangible in connection with bidding – and is used as an incentive for buying customers.

\*Relates to KlaraVik Sweden and the items for which climate calculations are available. The calculation has been possible for approximately 16% of our sold items.

Sustainability work is about both the big picture and the small details. And we have always followed the conviction that by making small changes in everyday life, we become, as a company, a little more sustainable as a whole. With a mindset where we consistently highlight sustainable choices and concrete actions, we more and more often choose the most sustainable path.



## Our own responsibility in everyday life – good habits that make a difference

While our greatest impact occurs through our business, we continuously work to reduce our own environmental footprint.

This means making better choices every day:

- Where possible, we choose organic and Fairtrade-certified food and beverages for our offices, including coffee, fruit and catering.
- We actively work on waste management and recycling in our offices.
- Through our composting machine, food waste is converted into nutrient-rich soil, turning leftovers into a valuable resource.

We also review our energy use. Today, four of our five offices run on 100% renewable electricity, and at our tech office in Lund, energy is produced via rooftop solar panels. We also prioritise local suppliers where possible, to reduce transport-related emissions.



**+15,9%**

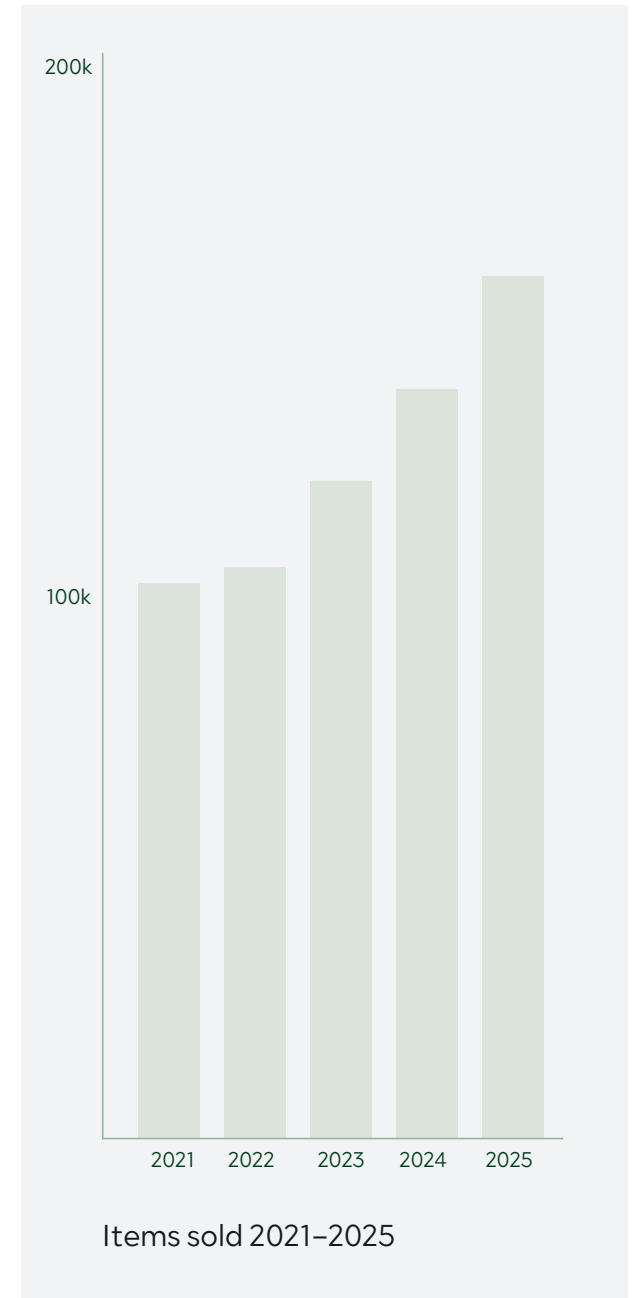
Auctioned items

**+15,2%**

Sold items

**+23,2%**

Registered bidders who  
are also selling customers



**Environment:  
selected figures**

## Smarter Routes Drive EV Transition

**Klaravik Denmark is now more than halfway towards a fully electric company car fleet. But the shift is not only about replacing vehicles. It is also changing how auction brokers plan customer visits and working days.**

For a business with employees on the road every day, electric vehicles require more than a new car policy. They require new habits.

At Klaravik Denmark, auction brokers travel across the country to assess equipment and machinery for online auctions. As the company moves closer to its electric fleet target, smarter route planning has become a key part of making the change work in practice.

By grouping customer visits geographically and planning around distance, range and charging options, brokers can reduce unnecessary driving and create a more efficient working day.

– I was positively surprised by how quickly it became natural. Today, I plan my day around where I need to go, which visits are close to each other, and where it makes sense to charge. It has simply become part of the work-flow, says Vivian, auction broker at Klaravik Denmark.

Klaravik Denmark has a clear target of becoming fossil-free by the beginning of 2027. As part of that ambition, all new company cars from 2026 must be either 100% electric or plug-in hybrids.

To support daily use, Klaravik Denmark has installed charging stations at its head office in Tølløse and supports home charging for employees with company cars.

– The green transition has to work in everyday life. It requires planning, infrastructure and a working model where routes and customer visits are organised more intelligently, says Thomas Kildahl, Head of Sales at Klaravik Denmark.



## 02. Social



## How we work towards the UN's Global Goals

Social sustainability has always been close to our hearts at Klaravik, in various ways. We have always placed great value on employee wellbeing – and we know that this is also a major factor in business success. Over the years, we have also increasingly developed our position as a positive force for society in relation to the UN's Global Goals: through charity auctions and our sponsorship initiative Klaravik Plan, for example.

### Goal 3 – Good health and wellbeing

- We continuously follow up on the work environment and wellbeing (quarterly surveys).
- We prioritise wellness and joint activities.
- We strive for a culture where it is easy to raise issues and get support (e.g. through our health and safety representatives).

### Goal 5 – Gender equality

- We operate in an industry where the gender balance has traditionally been uneven, and we see it as our task to challenge outdated norms.
- We strive to increase the proportion of women in both operational and leadership

roles, and to achieve as even a gender balance as possible.

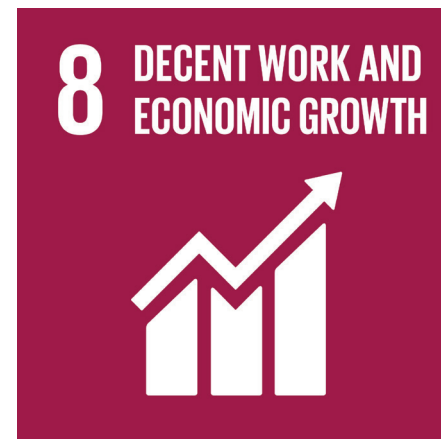
- We stand for an inclusive culture where competence and development are at the forefront.

### Goal 8 – Decent work and economic growth

- We contribute by creating jobs locally across Sweden and Denmark.
- We provide secure working conditions for our employees.
- We enable growth for thousands of companies by helping them sell second-hand and free up capital.

### Goal 11 – Sustainable cities and communities

- We contribute to strengthening communities across the country through our local presence.
- We hire locally and build relationships close to our customers.
- We support companies throughout the country in developing and growing through our brokerage sales role.
- We contribute to a more vibrant business community outside major urban areas, as we operate in many smaller towns in both Sweden and Denmark.



## A working environment that gets things done

During 2025, we took an important step in our social sustainability work. In both Sweden and Denmark, employees voted for five new health and safety representatives (HSR), representing both office staff and brokers. This is a way of ensuring that workplace environment issues are not just managed – but driven close to the business, by those who know it best.

Being a health and safety representative at Klaravik is about more than following guidelines. It is about capturing everyday life, highlighting what works and what can be improved – and contributing to a safe, sustainable workplace where people can thrive and perform over time. This is an important part of building a company that

endures, both for the individual and for the business.

In Denmark, we conducted a joint CPR training session, in which the vast majority of staff took part. An activity that provided concrete tools for acting in an emergency situation, both at the office and in connection with a customer visit.

The training also included the use of defibrillators. This means that the equipment no longer just sits there – it can actually be used. And this aligns closely with our core philosophy. For us, sustainability also means that things should be active rather than dormant. That applies to machines, but equally to people and knowledge.



***“For me, the role is about being present – listening, raising issues and contributing to our constant improvement. A good working environment creates security, and we want that to be felt in everything we do.”***

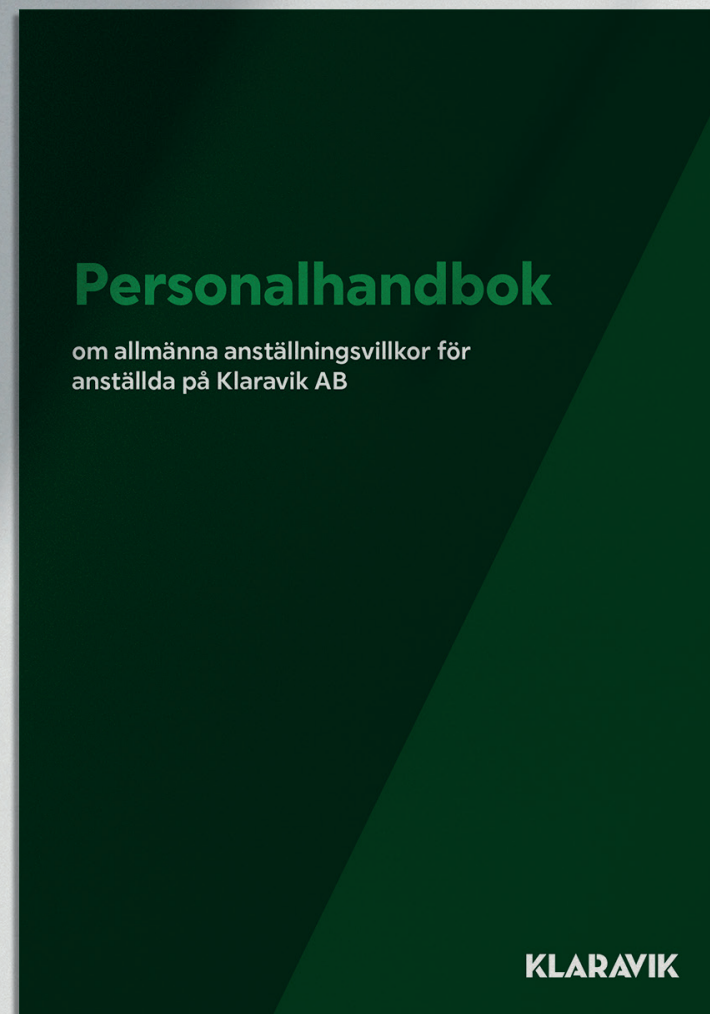
– Faye, Health and Safety Representative at the head office in Karlstad



Klaravik also has a specifically developed **staff manual** that specifies rights and obligations for all co-workers.

The staff manual contains sections like employment contracts, benefits, conditions of remuneration, vacation, working hours etc. The purpose is that the manual should be a foundation in our work as an attractive employer, where satisfaction, work environment and benefits are central.

We also offer regular appraisals, salary discussions, and one-on-one-meetings as a part of the individual's working conditions and circumstances.





## Klaravik Plan – funding more places in parasports

Klaravik Plan is the sponsorship project established in 2022, which has since provided sponsorship to more than 250 associations focused on youth sports – to create sustainable communities and contribute to togetherness, using sport as a tool. In 2025, the initiative was extended to Denmark for the first time.

With para-sports as the focus and target group. In total, sponsorship funding was distributed to more than 20 associations, to help parasport dreams come true in both Sweden and Denmark.

Why did we at Klaravik place a special emphasis on parasports in 2025? The reason is simple – and stark.

Since the pandemic, 25% of all active parasport participants have quit. This stands in contrast to all other sports, where the total number of participants has now surpassed pre-pandemic levels.

Now we at Klaravik, together with our winning associations, are committed to reversing this trend. We look forward with excitement to following the development of FSBU Goalball in Sweden and Hørsholm Svømmeforening in Denmark as some of our leading examples.

Together, we make a difference for both individuals and society – with organised sport as an inclusive force.







**Raised SEK 271,000 for charity  
through Musikhjälpen**

**60 000** SEK  
auction

**211 000** SEK  
Klaravik's tractor collection box

## Musikhjälpen – never underestimate the power of a solid tractor

Musikhjälpen is Sweden's largest public charity initiative. For a full week in December, the event is broadcast live for 144 hours – always from a public square – on SVT and SR (Sweden's public television and radio). In 2025, the physical location was Karlstad, and Klaravik became a constant presence during the broadcasts, which aimed to support “every child's right to go to school”. On the square, next to the glass booth where broadcasts took place, we placed a classic vintage tractor – which during the week was transformed into a rolling tractor art piece by the brushstrokes of artist Erik Hjorth.

The auction raised SEK 60,000, and we were able to present our engagement to an audience of millions. In parallel, Klaravik ran a related charity initiative that also attracted attention and raised significant funds. 'Klaravik's tractor collection box' raised a total of SEK 211,000, and became one of the largest contributors in the country. Klaravik as a company contributed a Christmas gift of SEK 150,000, while the remaining amount came from members of the public who stood behind our message: never underestimate the power of a solid tractor!

## Social sustainability on a broad front

Social sustainability has always been something we have worked hard for – in practical terms and through concrete initiatives, large and small. 2025 was no exception, with a range of activities focused on employee health and wellbeing, as well as business, customers and the wider community.

**Vasaloppet Relay:** In 2025, we fielded four teams in the Stafettvasan relay race – clear proof that the Klaravik spirit works just as well on the ski tracks as it does on the job.

**Joint training:** We enjoy training and working as a team – going for runs, doing Hyrox and building strength with CrossFit. Whatever the activity, the goal is always the same: everyone can join in.

**Cycling-friendly workplace:** In 2025, we were named Karlstad's most cycling-friendly workplace for the second time, thanks to

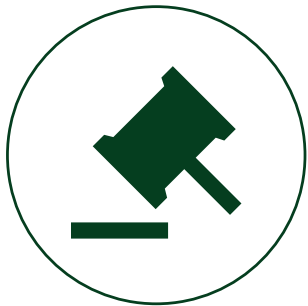
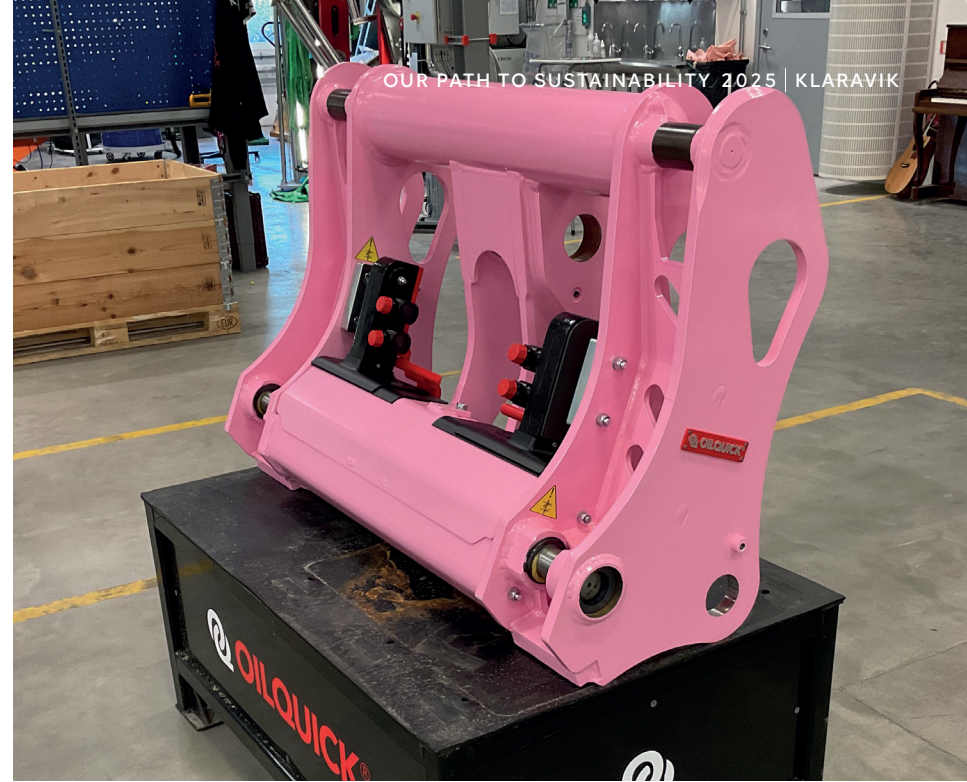
cycling initiatives, company cycle schemes and offices that make it easy to cycle to work.

**CPR training:** In 2025, we conducted CPR training in both Sweden and Denmark. The training is an important part of our work on the work environment and safety. It strengthens team cohesion and provides concrete tools for acting if an accident occurs.

**“Big Heart” sponsorship:** Together with hockey club Färjestad BK and the CSR initiative Stort Hjärta, we contribute to ensuring more children and young people have access to an active and meaningful leisure time.

**Fritidsbanken:** This year's Christmas gift went to Fritidsbanken – which lends sports and leisure equipment for free, enabling more people to participate, while keeping equipment in use for longer – entirely in line with our philosophy of reuse.





## Charity auctions for Movember and Pink Ribbon

Together with our selling customers, we held charity auctions on several occasions during the year. In both October and November, we placed a special focus on fundraising for cancer research. In October, we auctioned a quick coupler for an excavator in partnership with Oilquick, and in November we sold a bale grab together with Norje. All proceeds from the auctions went directly to cancer research.



## Social sustainability: selected figures

**The people behind the business:** In 2025, we had a total of 303 employees in Sweden and Denmark – more than ever before. Our strength lies in the local – with colleagues close to customers and operations, every day.

**Gender balance – a constant focus:** We want to change an industry with a clear male dominance. During the year, the organisation consisted of 54.4% men and 45.6% women. This shows we are on the right track, but the issue remains a high priority.

**Healthy employees for a sustainable everyday life:** Our wellness rate in 2025 was 97.14%, a clear sign of a working environment where people thrive and sustain over time.

**Growing from within:** During the year, 8 internal recruitments were made.

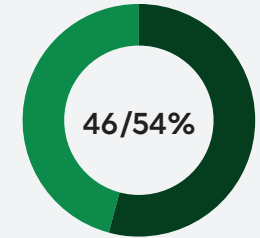
Giving people the opportunity to develop within Klaravik is an important part of our culture and long-term strength.

**Engagement that shows:** Our eNPS (Employee Net Promoter Score) was 40 for Sweden and Denmark combined. This demonstrates continued strong engagement – and our employee surveys give us a clear direction going forward.

**Klaravik Plan – more than €45,000 for sustainable club sport:** In 2025, our major sponsorship project Klaravik Plan was extended to Denmark for the first time, and sponsorship funding with a focus on parasports was awarded to 23 associations in Sweden and Denmark, sharing more than €45,000.

€45K

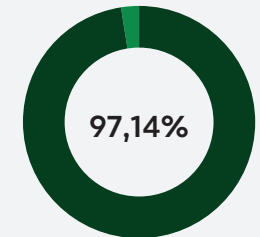
in sponsorship  
supporting youth sports



women/men

303

employees



wellness rate

8

internal recruitments

40



eNPS

## Fabian Olsson – an ambassador for the importance of health and wellbeing

**Fabian Olsson has been a Backend Developer at Klaravik for several years. Through his role as a work environment representative – and his commitment to mental health and wellbeing – he has also become something of a wellness role model.**

It hasn't always been that way for Fabian, though.

– Health and wellbeing hold a very important place in my life today, but that hasn't always been the case. Before I joined Klaravik, I was living a considerably less healthy life and wasn't doing well – either mentally or physically. Coming to a workplace where I felt community, appreciation and security became a major turning point for me. It gave me the motivation to truly start investing in myself and my health.

### **A month and a million (!) steps**

– During September (a shared and motivating step challenge at the company in September), I set two clear goals for myself: to walk 100,000 steps in a single day, and to reach a total of one million steps during the month. It turned into an enormous physical and mental

challenge that required discipline, planning, and many hours of walking. By the end of the month, I had reached both goals. For me, exercise isn't just about performance – it's about feeling good and taking control of the things I can actually influence. I live with hereditary spastic paraparesis, a neurological condition that may over time affect my mobility. Physical activity has therefore become an important way for me to strengthen my body and manage the psychological side of the condition. Movement gives me energy, structure, and quality of life.

### **The role of work environment representative**

Since 2022, Fabian has also formally made a difference for workplace health and safety – as a work environment representative.

– The role is about being my colleagues' voice and helping people feel seen, heard, and safe. I strive for a culture where people support one another and feel that their health and wellbeing are taken seriously, says Fabian Olsson.





## 03. Governance

## How we work towards the UN's Global Goals

Our work on governance, business ethics and transparency helps to create a safe and responsible marketplace for our customers – whether buyers or sellers, and regardless of geographic location. Through secure employment terms and clear HR policies, we also create the conditions for wellbeing and engaged employees.

### Goal 8 – Decent work and economic growth

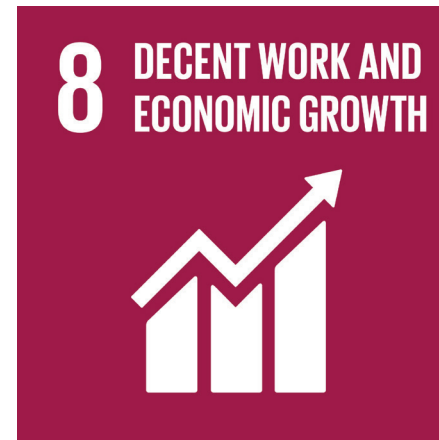
- We help companies free up capital by selling machinery, tools and vehicles they no longer use.
- We create business opportunities for buyers to grow and develop their operations, with the right item at the right time.
- We create a more accessible market for small and medium-sized enterprises that need machinery in their daily work.
- We always strive to have working conditions that provide a secure foundation for our employees.

### Goal 12 – Responsible consumption and production

- We always work to ensure that there is clear and accurate information in every transaction and auction.
- We ensure that transactions are secure and traceable.
- We build and develop a growing marketplace and auction company that makes second-hand an increasingly natural first choice.

### Goal 16 – Peace, justice and strong institutions

- We contribute by working systematically with KYC (Know Your Customer).
- We help combat money laundering, corruption and misconduct.
- We carry out checks and reviews of customers.
- We ensure that transactions are conducted in line with laws and international guidelines.



## Secure transactions from start to finish

On Klaravik, buying should be easy and selling should be easy. But it should also feel secure. That is why we work actively to ensure that all transactions on our platform are conducted in a responsible and transparent manner.

We do not accept corruption, money laundering, bribery or other misconduct. This means we set clear requirements – both for ourselves and for those using our platform. Our work is not just about following regulations, but about creating an auction company and website where trust can be felt throughout the entire transaction.

A central part of this is our KYC processes (Know Your Customer). We verify and review our customers before they can make purchases or sales. All foreign buyers are checked manually, and in some cases a more comprehensive review is carried out based on risk level. We also do not allow bidding from countries that lack basic democratic rights, such as Belarus and Russia.

Through these checks, we ensure that our transactions are conducted with serious parties – creating a secure foundation for both buyers and sellers.

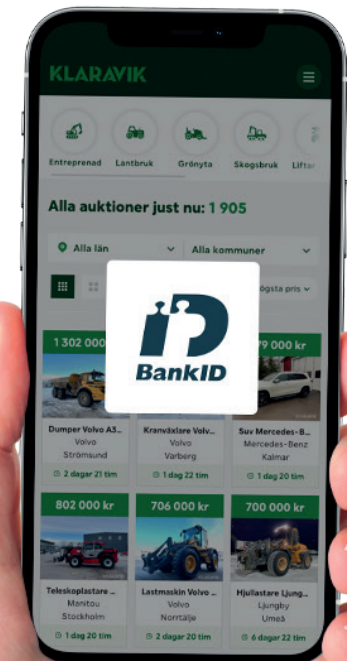


## Secure verification for enhanced safety

To further strengthen security in the overall Klaravik experience, we work with clear and reliable verification solutions. In Sweden, all buyers identify themselves using BankID, whether they are private individuals or companies.

This means we know who is conducting the transaction, while also simplifying the experience for the user. Log-in and identification become fast, smooth and secure.

In Denmark, work is underway to introduce a corresponding solution, with the goal of achieving the same level of security and user-friendliness.

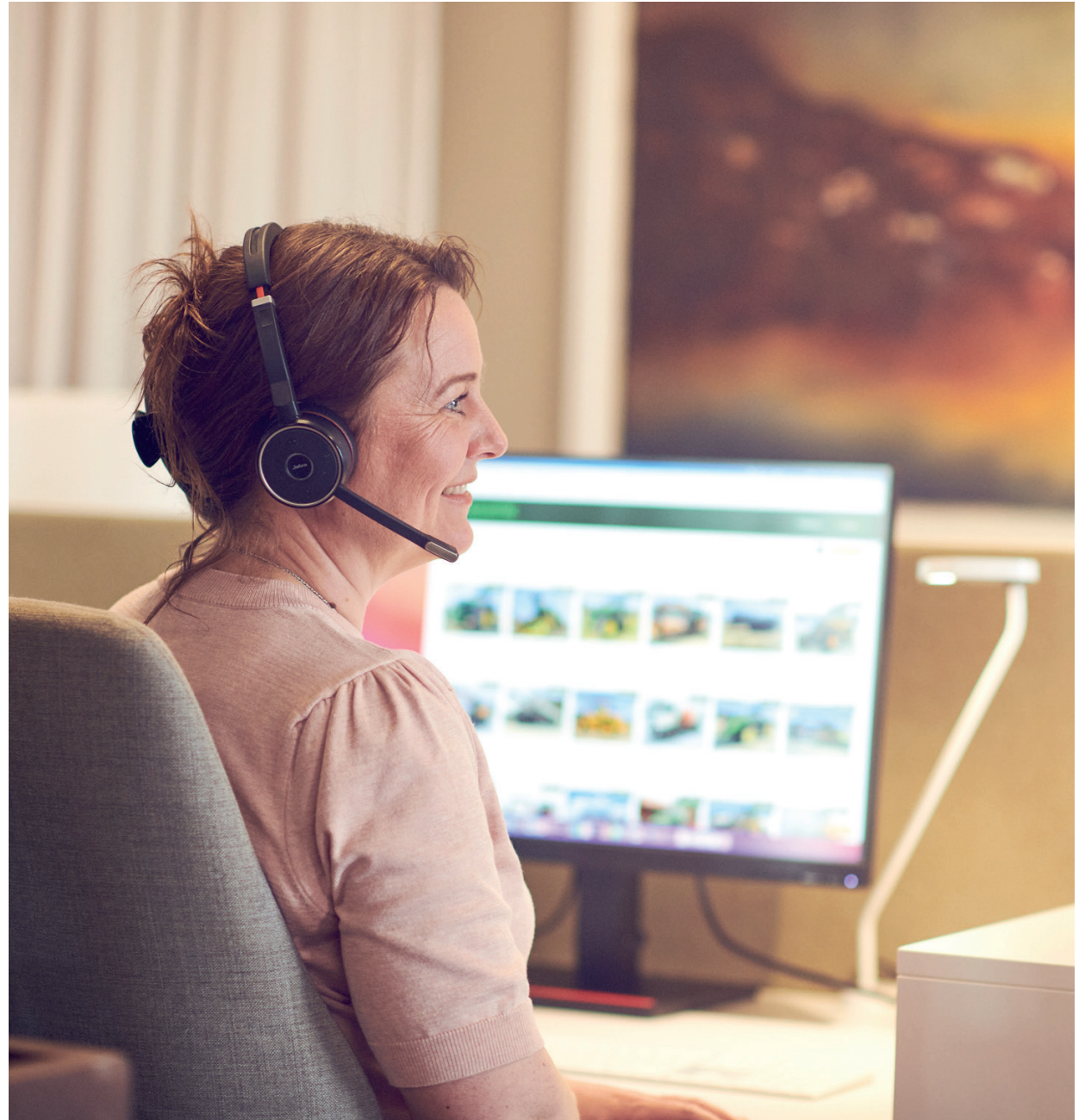


## Transparent bidding that builds credibility

Transparency is a natural part of how we work. On Klaravik, bidding is accessible and traceable, with all bids registered and available for review afterwards. This creates a clear and fair process, in which both buyers and sellers can feel confident about how the transaction is conducted.

All payments are handled securely, protecting both buyer and seller until the transaction is complete. This reduces risk in the transaction and ensures that both parties can feel confident that the deal is handled correctly.

At the same time, we protect our customers' privacy. We handle personal data in accordance with GDPR and have clear procedures for how data is collected, used and protected.



## Responsibility as part of our governance

Responsible governance is a central part of our ESG work, with the Governance element being about building structures that create trust over time. For us, this means having clear processes, functioning controls and tools to manage risks in everyday operations.

One example is our whistleblower function, through which both employees and external parties can anonymously report suspected misconduct. This allows us to act early and ensure that we live up to our own requirements.

By combining clear controls, transparency in transactions and accountability at every step, we contribute to a platform that not only functions – but endures over time. This strengthens trust with our customers and is an important part of creating long-term value, both commercially and in terms of sustainability.



## Training initiatives for data security and awareness

During 2025, we continued to strengthen our work on governance and regulatory compliance.

All employees completed training during the year on identifying and preventing phishing and money laundering, with the aim of increasing awareness and reducing the risk of security incidents and financial crime.

In parallel, TBAuctions at group level has further developed and implemented shared policies during the year. These include, among others, an Anti-Corruption Policy, Code of Conduct, Data Protection Policy and Human Rights Policy – key frameworks that govern how we act responsibly in our business.

Going forward, these policies will be adapted and implemented locally, to ensure they are relevant for our respective markets and operations.

This gives us a clear governance structure – and better conditions to work consistently, transparently and responsibly throughout the organisation and the group.

**Governance:**  
**selected figures**

**+21,9%**

Registered selling customers

**+17,6%**

Registered bidders

**+6,9%**

Net auction sales (NAS)

**+6,4%**

Items sold to a foreign  
buyer and exported

## Granngården spends no time – and gets a lot back through Klaravik

**Granngården, with its 103 stores, is a well-known name among home growers and gardening enthusiasts in Sweden. Since the start of 2025, they have also become a frequent selling customer – with a framework agreement as a major account – on Klaravik.**

Across its 103 stores, the company has, over the years, accumulated quite a lot. Previously, they lacked a way to sell the fixtures and machinery used internally within the stores. But a simple new solution has been in place for some time now: Klaravik – through a framework agreement (major account agreement). This is an offering that Klaravik has expanded considerably in recent years, giving larger companies and corporate groups – with operations in multiple locations – a clear and straightforward route to sales, regardless of where in the country they are based.

– It works really well! And in the grand scheme of things, it takes virtually no time at all. We contact Sofia (van der Star, Key account manager at Klaravik), who then notifies the broker closest to the relevant store. After that, the auctions have been up and running smoothly and quickly, says Conny Carlsson, business developer at Gran-

ngården, who works with the development of all the company's stores across the country.

### **Less administration**

– Above all, it makes our administration so much easier not having to manage contact with bidders. The simplicity is – quite simply – a major advantage with Klaravik, says Conny Carlsson, and continues:

– On the occasions when we haven't immediately reached our desired price, I've also found that Klaravik's auction brokers have done a good job of negotiating with the highest bidder. That's worth quite a lot too.

### **Reaching the right audience – and being paid accordingly**

Among the items sold by Granngården are cable scarifiers, strapping machines, and the odd larger vehicle or piece of machinery:

– We sold an older Volvo BM rear loader and got a very good price for it. That buyer audience was not one we would have reached on our own – it's great that we can achieve that with the help of Klaravik, concludes Conny Carlsson.



## Looking ahead – focus areas for development in 2026

### **Expanding our climate calculator**

We want to continue developing our climate calculator, which is visible to buyers at item level, and extend coverage to more categories. The goal is to be able to display the climate impact for a larger proportion of our items, making it even easier for our customers to understand their impact when choosing to buy second-hand on Klaravik.

### **Further updating and adapting group-level policies**

During 2026, we will continue to implement and adapt TBAuctions' shared policies locally, to ensure they work in practice in our operations.

### **Continued focus on culture and employee wellbeing**

Ensuring that employees thrive and feel engaged is – and has always been – a fundamental concern for us. It is a prerequisite for continuing to grow in a sustainable way, in the years ahead.

### **Developing Scope 3 and a better data foundation**

In order to get a more comprehensive picture of our climate impact, we need to develop our work on Scope 3 emissions. This means improving data collection, structure and monitoring – especially in connection with our value chain.

### **Continued electrification of the vehicle fleet**

We are continuing the transition towards a more electric vehicle fleet, in line with our goal for 2030. The experience from Klaravik Denmark shows that it is possible to move quickly, and we are taking those lessons with us in the continued work across the organisation as a whole.

### **Smarter ways of working through data and AI**

We see great opportunities to continue developing our use of AI in a systematic and value-creating way – for our employees and customers. We continue to balance

technological development with proximity, authenticity and personality – for continued competitiveness.

### **Continued rollout of trust-enhancing initiatives**

Continued rollout of trust-enhancing initiatives  
In 2026, the goal is to – as has already been done for Klaravik Sweden – introduce secure identification for buyers and sellers on the platform. In Sweden, BankID verification is already in place; in Denmark, the aim is to implement an equivalent solution using MitID.

